

All sponsorship levels include the following benefits:

Disability:IN Massachusetts

- Exclusive membership in [Disability:IN Massachusetts](#), the local affiliate of [Disability:IN](#), a robust consortium of employers committed to inclusion of people with disabilities as employees, customers and suppliers.
- Exclusive invitation to monthly business to business (B2B) events to share with and learn from peers to build confidence and success when including people with disabilities in the workplace.
- Event hosting, presenting and branding opportunities.
- Exclusive brand exposure as a leading disability inclusive employer.
- Official membership logo designation for web and e-mail signatures.

Training & Consulting

- Discounted or free disability inclusion training.
- Discounted consulting to accelerate your organization's position along the continuum of disability inclusion.

Resources

- Exclusive access to a "members only" portal housing Disability:IN Massachusetts member company documents, resources, and contact information.
- Exclusive access to qualified candidates with disabilities and Disability Owned Business Enterprises (DOBEs) as well as higher education, government and community-based organizations that provide employment services via private Disability:IN Massachusetts LinkedIn group.
- Opportunity to promote recruiting opportunities, events, and best practices through Work Without Limits monthly publication, blogs, and social media.
- Access to Work Without Limits disability inclusion practice briefs and tip guides.
- 35% discount on all [Disability Images](#) photos.

Events

- Discounted or free registrations to attend annual Raise the Bar HIRE! conference.
- Free recruitment table at annual Raise the Bar HIRE career fair, including disability etiquette and interviewing training for recruiters.
- Exclusive invitation to participate in Disability Mentoring Day.
- Priority invitation to participate in Work Without Limits career fairs and events.
- Opportunities for local and state wide speaking engagements.

Benefits Counseling

- Access for employees with disabilities to connect with certified Work Without Limits benefits counselors to understand how earnings or wage increases affect public benefits such as Social Security Disability, Medicare and Medicaid.

Administrative Employment Network

- Opportunity to partner in Work Without Limits' AEN, allowing your organization to draw down incentive payments from Social Security's Ticket to Work program after hiring eligible individuals with disabilities.



HIRE Thinking

- Opportunity to participate in initiatives that cultivate continued innovation and thought leadership in the field of disability employment.

	Gold \$10,000	Silver \$5,000	Bronze \$2,500	Individual Professional Member \$250
Priority brand exposure via all communication channels	A	B	C	-
Priority hosting, presenting and branding opportunity for Disability:IN in-person meetings or events	A	B	-	-
Priority hosting, presenting and branding opportunity on Disability:IN webinars	A	B	C	-
Registrations for annual Raise the Bar HIRE! conference	10 reserved seating	5	2	10% discount
Discounted conference Collaborating Sponsorship package*	40%	30%	20%	-
Free disability inclusion training*	1 in person	1 webinar	-	-
Discounted disability inclusion training and consulting*	15%	10%	5%	-
Participation in annual Disability Mentoring Day	Included	\$500	\$500	-
Hyperlinked company logo and ability to promote job and intern opportunities, recruiting events, initiatives, and best practices via Work Without Limits monthly publication	Monthly	6 publications	3 publications	-
Featured blog (written by sponsor)	4	3	2	1

*See Conference Sponsorship and/or Training Menu for details.

Stay Connected!

Contact [Work Without Limits](http://WorkWithoutLimits.org) if you are interested in becoming a more disability inclusive company!

e: info@workwithoutlimits.org

 facebook.com/workwithoutlimits

 twitter.com/WWLinitiative

 linkedin.com/WWL



Work Without Limits is an initiative of the University of Massachusetts Medical School.

	Presenting Sponsor \$10,000 (1 Available)	Speaker Sponsor \$7,500 (1 Available)
Priority branding on conference website and all promotional materials	A	B
Priority highlight on social media	A	B
Quote in press announcement	✓	✓
Featured blog	✓	
Podium recognition	✓	✓
Emcee event	✓	
Provide executive remarks during plenary session	✓	
Introduce keynote speaker		✓
Conference registrations and reserved seating	8	3
Prominent sign with company logo displayed day of event	✓	✓
Company table skirt on registration table (supplied by sponsor)	✓	
Company banner displayed in ballroom (supplied by sponsor)	✓	
Placement of promotional item on ballroom tables (supplied by sponsor)	✓	
Sponsor ribbon name tag	✓	✓
Exhibitor table (includes 2 registrations)	✓	✓

	Collaborating Sponsor \$5,000* (unlimited)	Lunch Sponsor \$4,000 (1 available)	Breakfast Sponsor \$3,000 (1 available)	Exhibitor Sponsor \$2,500 (1 available)	Break Sponsor \$1,500 (1 available)	Bag Sponsor \$1,500 (1 available)	Lanyard Sponsor \$1,500 (1 available)	Contributing Sponsor \$500 (unlimited)
Branding on conference website	C	✓	✓	✓	✓	✓	✓	✓
Highlight on social media	C	D	D	D	D	D	D	D
Sponsor ribbon name tag	✓	✓	✓	✓	SOLD	SOLD	SOLD	✓
Dedicated sign with logo	<i>Shown as group</i>	✓	✓	✓	SOLD	SOLD	SOLD	
Podium recognition	✓	✓		✓	SOLD	SOLD	SOLD	
Conference registrations	3	2	2	<i>Discounted</i>	<i>Discounted</i>	<i>Discounted</i>	<i>Discounted</i>	<i>Discounted</i>
Exhibitor table, includes 2 registrations	✓			✓	SOLD	SOLD	SOLD	
Logo in program	✓				SOLD	SOLD	SOLD	
Company item in conference bags	✓				SOLD	SOLD	SOLD	
Company logo or item (supplied by sponsor) on lunch tables		✓						
Logo on conference bags (supplied by sponsor)						✓		
Logo on conference lanyards							✓	

* Collaborating Sponsor Only: Non-Profit Organizations receive a 50% discount. Disability:IN Massachusetts members receive discount based on sponsorship level.

Employer Training Offerings

All trainings are delivered as 1-hour modules unless offered in combination.

Disability Sensitivity (Pick a Disability) — *minimum group size of 20*

This highly interactive and impactful workshop examines the common fears, misconceptions and stereotypes that surround people with disability. This experience demonstrates how easily emotional reactions to disabilities can be transferred to the work setting, and how attitudes can affect the willingness to hire individuals with disabilities. Taken from the Tilting at Windmills disability awareness and sensitivity training program, this experience is guaranteed to evoke participation ranging from simply raising one's hand and being counted to sharing personal and professional experiences and insights with the group. After completing this workshop, participants will be able to:

- recognize personal attitudes about disability
- challenge personal and public stereotypes, myths, and misconceptions that surround persons with disabilities and employment
- articulate the impact our attitude about people with disabilities has on building a culture of inclusion

Disability Awareness: What is Disability and Why it Matters to Business

This highly informative workshop examines current disability statistics, ADA definitions, and the value proposition for employing individuals with disabilities. Together, participants collaborate and document the positive impact that including individuals with disabilities in a company's recruitment and workforce development strategy has on staff, customers, suppliers and the community. Through the use of mini-lectures, small group exercises and videos, participants will be able to:

- challenge a personal misconception that surrounds persons with disabilities and employment
- define disability and identify at least 3 benefits to including persons with disabilities in the workplace
- share at least 1 disability statistic and 1 promising practice of leading employers

Disability Etiquette

This highly requested workshop has attendees explore and exercise best practices and tips for engaging people with all types of disabilities in both personal and professional settings. Through the use of mini-lectures, videos, and case studies, participants will be able to:

- articulate the importance of 'person-first' language and demonstrate related language do's and don'ts
- describe basic norms for interacting with co-workers with specific types of disabilities including apparent disabilities such as vision, hearing and mobility impairments as well as mental health, learning and other non-apparent disabilities
- practice positive and effective strategies for handling diverse situations, offering to help and avoiding offending someone

Interviewing Candidates with Disabilities

Disability Etiquette training is recommended as a prerequisite.

This targeted workshop gives clarity and confidence to hiring professionals in preparation for and during interviews with candidates with disabilities. Through the use of mini-lectures, large and small group exercises and impactful videos, participants will be able to:

- implement a disability inclusive interview environment, mindset, and techniques
- recognize and differentiate between interview skills and the skills to do the job
- identify questions you can and cannot ask
- practice when and how to discuss accommodations and the interactive process

Conducting Performance Discussions with Employees with Disabilities

Disability Etiquette training is recommended as a prerequisite.

This targeted workshop gives clarity and confidence to supervising professionals in preparation for and during performance reviews with employees with disabilities. Participants will receive a concise review of the essentials of the Americans with Disabilities Act (ADA), including key terms and considerations such as essential job functions and the interactive process for determining reasonable accommodations. Through the use of mini-lectures and case studies, participants will be able to:

- address conduct issues and performance improvement plans with confidence
- navigate the disclosure of a disability during a performance discussion and engage internal and/or external resources at appropriate times
- manage what to do when performance does not improve

Consulting Services – *contact us for a customized proposal*

We offer robust consultative services that evaluate your company's current status of disability inclusion. Throughout the consultative process, we provide clear direction and actionable next steps to becoming an 'Employer of Choice'. Deliverables include an assessment of current disability initiatives and employment practices, a pragmatic set of recommendations, and plan of action including recommended resources to achieve success in the disability employment arena.
